

Module 3 Process

- Unit 1 Practice Self Evaluation**
- Unit 2 New Patient Procedures**
- Unit 3 Office Scheduling**
- Unit 4 Analyzing Your Stats and KPI's**
- Unit 5 Analyzing Your New Patient Performance**
- Unit 6 Creating Your Business Plan For Success**
- Unit 7 Running a Profitable Wellness Center**
- Unit 8 Your Day 1 Consultation: Connect**
- Unit 9 Your Day 1 Exam: Discover**
- Unit 10 Your Day 2 Report of Findings: Respond**
- Unit 11 The Wellness Score: The one score you can't afford to fail**
- Unit 12 Connecting With MD's**
- Unit 13 Creating a Predictable and Reproducible Marketing System**
- Unit 14 Advance Workshops: Dinner with the Doc**
- Unit 15 Attracting Patients Through Corporate Wellness**
- Unit 16 Internal Patient Education and Communications**
- Unit 17 Overcoming Patient Objections**
- Unit 18 Associate Doctors**
- Unit 19 Understanding Effective Social Media For the Wellness Practice**
- Unit 20 Connecting With Your Schools And Becoming the Go-To Wellness Expert**
- Unit 21 The Importance Of A Wellness Brand**